

Sample Telephone Script to Ask for Support to the Parish

Good morning/afternoon/evening,

Hello, this is Msgr./Father from _____ Church. How are you doing?

This will open the discussion a bit, it will be different with each phone call, be yourself (friendly, compassionate, kind)

Things you can ask: Do you have local family support? Are you in need of assistance?

(if yes, write it down so we can follow up-be specific)

Thank you for your past generosity to our parish. We could not operate without the support of parishioners like yourself. I am calling today to ask if you can continue your support in these times of crisis/uncertainty. As you know, with Masses being canceled across the Archdiocese, our offertory is not being collected in a traditional manner. I worry that (parish name) will not be able to pay our bills including salaries, utilities and maintenance of our valued employees.

[Pause]

Can we count on your continued support during this uncertain time?

[Pause]

1. **NO** listen to his/her reasons for not giving... **I understand, and thank you for your time. I will pray for you and your family in this time of crisis and look forward to seeing you in church once we are able to gather together again.**
2. **POSSIBLY:** listen to his/her concerns... **I understand your concerns and I am happy to answer any questions you may have.**
 - a. Conversation about concerns, then ask again if he/she is able to help ...
NO, see above; YES, see below
 - b. If you don't know an answer, tell him/her you will get back to them when you can get the correct information for them
3. **YES, they are ready to give...** **Thank you! On behalf of (parish name), I appreciate your gift. How do you want to make your donation?**
 - a. **You can send a check directly to the parish:**
Mailing Address: _____

- b. or I can direct you to our parish website where you can click on a donate button.

Website: _____

Click on: *(provide details on the process to donate online)*

It has been very nice to speak with you today. I will include you and your family in my prayers. God bless you and I look forward to seeing at church again very soon.